



# 新創企業攻略 - 贏取客戶技巧

## Key Skills Entrepreneurs Need To Win Clients

企業家都會為自己的業務銷售或發展努力發揮作用。在與客戶和潛在客戶打交道時許多企業家只知如何與自己個性風格的客戶成功完成銷售活動，這使他們損失75%的成功銷售率！這個講座將幫助企業家贏取不同風格的客戶。

Entrepreneurs act the role of sales or business development for their own business, but most only know how to close sales with those who have personality styles similar to their own. Their closing strategies 75% ineffective! This live seminar will help the entrepreneurs to win clients of different styles.

### 24/6/2019, 15:00-17:00

截止報名日期:

**REGISTRATION DEADLINE:  
21/6/2019**

語言: 英語 (輔以廣東話)

LANGUAGE: English (supplemented with Cantonese)

費用: 免費

FEE: Free of charge



With over 60 years of combined experience, Sales Coach Chuck Bauer and Dr. Ngan Lei Tjen are bringing incredible sharing to Macau.

講者嘉賓: GUEST SPEAKER:

Mr. Chuck Bauer

主講者

Dr. Ngan

地點: 澳門青年創業孵化中心

(澳門馬濟時總督大馬路 29 號雙鑽 3B)

VENUE: Macao Young Entrepreneur Incubation Centre

(Avenida do Governador Jaime Silverio Marques N°29, The Carat, B3, Macau)

[Download SEM 2019 \(MMA\) \[Deadline for Registration: June 21, 2019\]](#)